

Section 2.—The Commercial Intelligence Service.¹

The Commercial Intelligence Service, maintained by the Department of Trade and Commerce, is designed to further the interests of Canadian trade in other parts of the Empire and in foreign countries. To this end there are established throughout the world offices administered by Trade Commissioners. These Trade Commissioners make periodical reports upon trade and financial conditions, variations in markets and the current demand or opportunities for Canadian products. They also secure and forward to the Department in Ottawa specific inquiries for Canadian goods and in general exert their best efforts for the development and expansion of overseas markets.

Organization at Ottawa.—Besides the overseas organization of the Commercial Intelligence Service, there is a headquarters staff at Ottawa. This is presided over by a Director, who is the head of the Service and administers and unifies the work assigned to the various Trade Commissioners. Assisting the Director are the following divisions: Trade Inquiries—where trade reports and information on foreign markets are filed in order to answer foreign and Canadian trade inquiries; Editorial—where the Commercial Intelligence Journal is compiled; Foreign Tariffs—where all the latest tariff data are kept and tariff inquiries answered; and the division handling the Directory of Canadian Exporters—where Canadian exporters are listed, with their agents abroad, commodities handled, ratings, cables and codes used, etc., and where the Foreign Importers' Directory is kept up to date by periodical reports from the Canadian Trade Commissioners.

Also, in order to keep abreast of Canadian industrial development, each Canadian Trade Commissioner makes a periodic tour of Canada and while in this country gives first-hand information to the Canadian manufacturer regarding opportunities and conditions of trade in his territory.

Organization Abroad.—A list of the countries in which Canadian Trade Commissioners are located, showing territory covered, name, post office and cable address of the Trade Commissioner in each case, is given below:—

CANADIAN GOVERNMENT TRADE COMMISSIONERS.

NOTE.—Cable address of Trade Commissioners is "Canadian" unless otherwise stated.

<i>Argentine Republic</i> (Territory includes Chile and Uruguay).....	E. L. McColl, B. Mitre 430, Buenos Aires (1).
<i>Austria</i>	D. H. Ross. Address for letters—Box 196C, G.P.O., Melbourne. Office—Safe Deposit Building, Melbourne. Commercial Agent: B. Millin, The Royal Exchange, Sydney, N.S.W.
<i>Belgium</i> (Territory includes Roumania, Bulgaria, Hungary).....	Henri Turcot, 98 Boulevard Adolphe Max, Brussels.
<i>Brazil</i>	A. S. Bleakney. Address for letters—Caixa Postal 2164, Rio de Janeiro. Office, Ed. Da "A Noite", Sala 802, Praça Maua.
<i>British West Indies</i> — <i>Trinidad</i> (Territory includes Barbados, Windward and Leeward Islands, British Guiana).....	Acting Trade Commissioner. Address for letters—P.O. Box 125, Port of Spain. Office—Colonial Bank Building.
<i>Jamaica</i> (Territory covers Jamaica, Hayti, the Bahamas and British Honduras).....	F. W. Fraser. Address for letters—P.O. Box 225, Kingston. Office—Canadian Bank of Commerce Chambers.
<i>China</i>	L. M. Cosgrave. Address for letters—P.O. Box 300. Office—Daily News Building, 17 The Bund, Shanghai. Paul Sykes, Dairen.
<i>Cuba</i> (Territory includes San Domingo and Porto Rico).....	James Cornack. Address for letters—Apartado 1945. Office address—Calle Obrapia 35, Havana, Cuba.

¹ Revised by H. W. Cheney, Secretary, Commercial Intelligence Service, Department of Trade and Commerce.